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10240 Bangkok, 25 May 2004

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Real Turquoise

This is an *introduction* about different types of

Real Turquoise

And is intended to be for everyone who is interested
in that topic.

Pages in this folder is:

- **Product Information and prices** (page # 1 and # 2)
- **Pictures of the Product** (page # 3)

Product Information

Since 1967, our managing director is working with these fine gems from the Southwest of the USA.

At that time, it only made sense, to work with the very best material from the San Carlos Apache Reservation, near by Florence Junction, Arizona, the so-called "Sleeping Beauty Turquoise", which at that time, was well managed by Mr. Hardy. That has been the very best commercial stone to mfg. good quality gems from and in fact still is today.

Prices on good cut stones had been about 2\$/ct. and it's been worthwhile putting a lot of efforts into the work.

While prices for good rough material has increased to about 8 times of the price it was back then and prices on cut stones has dropped to below 1 \$/ct., many cutting companies stay away in cutting these stones.

For the reason, that a price war made it impossible, to make any profits for anyone in that business, more and more stones appeared on the market, which are described as “color enhanced” or whatever fancy names came up in this business, to describe, that the product offered was just not a “natural stone”.

Poor looking natural stones are dyed, in order to make them look good. In most cases an artificial surface is shown to the customer, having nothing at all to do with the stone itself and its characteristics.

Cutting natural Turquoise means, that each single stone looks different from another one and got its own characteristics.

But both, jewelry factories and wholesalers do require a quantity of stones, which are all clean and uniform in color.

So cutters do color enhance the product, which is in most cases nothing but a Turquoise that is coated with a lacquer or paint.

That allows it, using low quality stones and makes them look like high quality.

And, of course, all of the stones look uniform in color and clean.

We never wanted to follow these steps, since we do believe, that a gem, where the consumer sees an artificial color or surface, which has nothing to do with the properties and characteristics of the natural stone, should rather use a synthetic stone, like a ‘so called Nugget Block’ or a reconstructed stone instead.

We therefore are using only, Turquoise from “Kingman, Arizona” and “Chinese Turquoise”, which has been stabilized, in order to make it hard enough, to keep its color and its shine but not changing the characteristics of the stone itself.

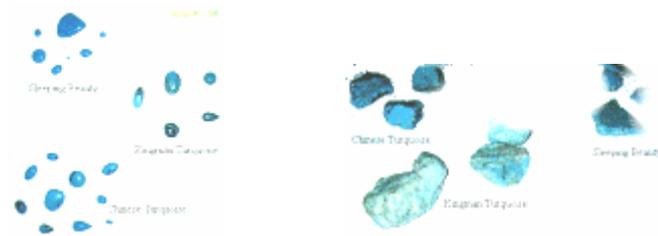
We supply to these, who require a consistency in supply and in the cutting, whereas we cut on “orders only” and do use German machines to cut Cabochons to perfection. All sizes and shapes and kind of cuttings are available.

Prices we charge for Cabochons (all in USD per carat ex works)

<i>Sizes mm</i>	<i>2-3</i>	<i>3-4</i>	<i>4-10</i>	<i>10-18</i>	<i>+18</i>
<i>Kingman</i>	0.60	0.50	0.35	0.30	0.20
<i>Chinese</i>	0.50	0.40	0.25	0.20	0.10

Minimum order is 1000 cts. (mix or match). Prices are f.o.b. Bangkok.

A few pictures of these stones are shown below.



In case that you like to see a larger and better quality image of these pictures, you may view them online at the internet from the following address:

- <http://www.KEKGEMS.COM/info.shtml>

From where you also may pull the prices and actual updated information's for these stones from our Multi Responder, where you must select the Topic and type in your valid e-mail address. After hitting the Go-Get-It button, it will cause that the needed information's are send to you in the same minute as an e-mail.

We do in fact update these files often, so that you really will have the newest updates.

Thanking you for your interest and remaining with best regards,

K.E.K. GEMS INTERNATIONAL CO., LTD.

Klaus E. Kappler, managing director